

Following the Market

Prior to the last meeting of the Marketing Working Group, two of its members spent some time collating data relating to the five sectors of the building controls industry: product, panels, wiring, project management, and commissioning. From this information they were able to draft a matrix of questions that were fine-tuned by the Marketing Group.

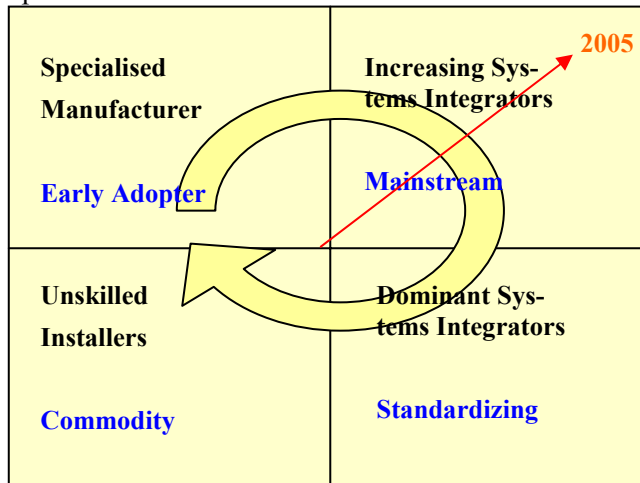
The aim was to circulate these questions to all members with a view to analysing the feedback in order to produce an informed view of the building controls market and the very probable influencing factors for the next five years.

The benefits:

For those larger companies which employ a marketing department, the resulting data would provide a valuable comparison with their own research. For smaller companies without the luxury of even a marketing person, this survey of the market and its projection to 2010 would be invaluable to them.

The questionnaire has been sent to all members of the Association for comment. If you have not yet responded, please dig out Ann Hull's email dated 7 September (re: The Future of the Controls Industry), give it some thought and reply.

The marketing statistics compiled by Fred Ranson are constantly being



The Technology Cycle

hailed as one of the most valuable services the Association offers its members. This exercise could prove equally important, but we need your views in order to produce a constructive market report.

Dates for the Diary

October:

- 6—Management Committee at AES Northampton
- 20—Contracts Group at Tour Andover, Ashby de la Zouch

November:

- 10—Technical Group at Trane, Hampton in Arden
- 24—Members Meeting at Touchbase, Manchester

December:

- 8—Marketing Group at Trend, Cheshire
- 14—Skills Development Group

Contracts Seminar: Essential Contracts Management, November 2 being held at Honeywell, Bracknell.

WEEE Date Postponed

We have it on good authority from the DTI that “the Government has decided to implement the WEEE Directive's producer responsibility and retailer take-back obligations in respect of WEEE in June 2006, instead of in January 2006.”

In November the IEE will be holding a seminar entitled: ‘Beyond WEEE: Unsustainable Product Design and how to avoid it’, see over for details.



Strength in Numbers

An exploratory meeting between the BCIA, FETA, BSRIA and the Usable Buildings Trust (UBT) will take place in early October to evaluate the success of a bid for Carbon Trust funding to produce guidance on usable controls.

The BCIA will be taking advantage of this meeting to encourage all parties to join with us in achieving greater recognition within the contractual chain.

The Association has long argued the point that by promoting the building controls provider to main contractor level, the client will receive a building that not only matches the demands of their business, but can help the client meet government legislation.

It is hoped that the other attendant parties will see the value of our argument and that together we can work towards achieving this goal.

Message from the

A press release issued by the ODPM on 13 September states that: "new measures to make buildings more energy efficient will save one million tonnes of carbon per year by 2010.

"The changes to Parts F and L (ventilation and fuel conservation) of the Building Regulations two years ahead of schedule from April 2006 and the implementation of the Energy Performance of Buildings Directive will make a major contribution to the UK's commitment to combat climate change.

"The revised Part L will also make air pressure leakage testing of buildings mandatory, improving compliance with the regulations by showing where there is unacceptable leakage, which can reduce the energy efficiency of buildings.

"These measures alongside changes to condensing boilers will deliver increased energy standards for new buildings, including around 27% in non-dwellings, 22% in houses and 18% in flats.

To maximise the impact of Building Regulations on climate change



Office of the
Deputy Prime Minister

Creating sustainable communities

these measures are being brought forward by two years from 2008 to April 2006. This includes a deferral of three months from the implementation date set out in the Energy White Paper, to give the building industry sufficient time to prepare."

(Extract only, full version can be found on the ODPM web site (www.odpm.gov.uk), select News Releases, select September and insert Part L as the key word.)



Beyond WEEE: Unsustainable Product Design and how to avoid it

Tuesday, 29 November 2005 : The IEE, Savoy Place, London, UK

Organised by the IEE Engineering for a Sustainable Future Professional Network

Manufacturers and designers of electrical and electronic equipment (EEE) now have a vested interest in sustainable product design; and by employing suitable design techniques companies have a chance to minimise these costs, maybe even reducing the overall cost.

This event has two themes running through it. The 'Practical' theme will seek to explore the state of the art in Sustainable Product Design and Design for End of Life to give product designers the tools to lower the cost burden of their products, and create value for their companies by enhancing their sustainability.

The 'Tactical' theme will provide details of the rollout of the WEEE directive across Europe; information on how the WEEE di-

rective interacts with other related EU legislation (e.g. the RoHS and EuP Directives); and will look at worldwide trends and the likely future direction of product-related sustainability legislation.

Key Benefits of Attending:

- Learn more about this important legislation and how it will affect you and your business
- Create value for your company by enhancing your sustainability
- Gain practical techniques for Design for End of Life
- Receive the tools to lower the cost burden of your products

Full programme details, cost and registration are given on the IEE web site (www.iee.org) go to Events & Venues, then search WEEE.

Preview of next year's meetings:

For once the north/south divide has proved popular with half of this year's meetings being held in the south at the FETA offices and the balance in Members' offices from the Midlands to further north.

A detailed schedule of meetings will be issued shortly, but for those people already filling-in next year's diary, here is the first quarter's schedule. All first quarter meetings will be at the FETA offices.

January:

Thursday 5—Management Committee
Wednesday 11—Contracts Working Group

February:

Wednesday 15—Technical Working Group
Monday 20—Members' Meeting

March:

Thursday 9—Marketing Working Group
Wednesday 15—Skills Development Working Group