

# BCIA Member Newsletter

Winter 2008

## Energy under control

*The 2009 BCIA Conference will target facilities and energy managers with the message that building controls can save energy and cut costs.*

**O**n May 14th 2009, the BCIA Conference will take place at the Coventry Hilton. The title for the Conference is:

*Energy under control: Solutions to save money and energy.*

Next year, the BCIA aims to take its message to end users, and encourage facilities and energy managers to see building controls as the first step on the road to cutting energy waste in their buildings.

In order to get the message across, we are looking for BCIA members to deliver joint presentations with their clients, to deliver case studies on how building management systems and control strategies have helped to save energy and money.

The 2009 BCIA Conference will be a unique opportunity for our members to demonstrate to a large number of potential clients that your organisation can offer practical help and expertise in the field of building controls.

Our message is one that the Association will be using in all its promotion of the event, which will cover the building services and facilities management press.

Members of the BCIA have also been interviewed for a feature in *The Telegraph* which is highlighting the importance of energy monitoring and management. The feature will be published in a supplement which is available on 18th December.

### Don't forget the Awards!

The 2009 Awards take place on the 14th May in the evening at the Coventry Hilton. These will be our third annual Awards, which are run in partnership with BSEE magazine, and we are very excited about building on the highly successful and fun 2008 event.

The deadline for entries is **JANUARY 30TH 2009**. Go online at [www.bsee.co.uk](http://www.bsee.co.uk) and click on the 'Awards' section to download a **FREE** entry form.

### Dates for your 2009 Diary

#### Members' Meetings for 2009:

19th March  
2nd July  
30th September (also the AGM)  
17th December

#### Marketing Working Group

26th February  
21st May  
15th October

#### Energy Working Group

15th January  
7th May  
17th September

#### Skills Development Working Group

10th March  
9th July  
5th November

#### Technical Working Group

5th March  
23rd July  
3rd December

### Call for speakers

**I**f you would like to take part in the 2009 BCIA Conference as a speaker, we would like to hear from you. Next year, our Conference is aimed at end-users and facilities managers so we are particularly interested in hearing from BCIA members who can present case studies and demonstrate practical solutions.

If you would like to take this opportunity to promote the work of your company then **call BCIA Executive Officer Karen Fletcher on 01908 698 900**.

## BSRIA ProPlan launches first European controls research

Research specialist ProPlan, now part of BSRIA, has launched the findings of its first study into the European controls market.

Speaking at the November BCIA Members' Meeting, ProPlan's Jeremy Towler delivered the highlights of the results, which covered seven European countries: UK, France, Germany, Belgium, Netherlands, Italy and Spain. The controls market for this geographical area represents 30% of installed sales worldwide, which in 2007 was around E9.2 billion – larger than the USA.

Within Europe, Germany is the largest market for system sales, at 41% of the total, with the UK second at 23%. Up to

2007, growth across all seven countries averaged 6.8% per annum, although this was not evenly spread.

Main areas of growth for the controls industry across Europe are in maintenance, refurbishment and retrofit. Fully programmable controllers are also an important area of product growth, as are web-enabled controls. In 2004 25% of controllers sold were web-enabled; by 2007 this figure had more than doubled to 57%. Jeremy Towler also highlighted the lack of skilled labour as a major problem for the controls industry across the whole of Europe.

Anyone interested in purchasing the full report should go to the BSRIA online bookshop at [www.bsria.co.uk](http://www.bsria.co.uk).

### *Training grants for energy management courses*

Many BCIA members are offering clients advice and practical solutions to help deal with the challenge of reducing energy waste in their businesses. With pressure from rising energy prices, as well as targets to reduce CO2 emissions, building controls experts are well placed to offer cost-effective solutions.

To make the most of this potential market, it is important that staff have a good grasp of the issues around energy management in buildings. Speaking at a recent BCIA Members' Meeting, training specialists Mike Malina of Energy Solutions Associates said: "Energy and sustainability should be viewed as business opportunities, so training both technical and non-technical staff is a good investment for any business."

Grants are now available for this type of training for companies with 10 to 250 staff, under the Train to Gain scheme. Companies can claim up to £1000 for 'leadership and management training'. Under rules for the programme, groups of staff can be trained and companies can claim for the grant as long as one of the staff is a senior manager or director.

BCIA members interested in finding out more about eligible courses and how to claim your grant, can contact Mike Malina on [energy.solutions@virgin.net](mailto:energy.solutions@virgin.net).

### *Metered data needed for CRC*

The Carbon Reduction Commitment comes into force in April 2010, but companies are being encouraged to prepare now.

The CRC will introduce a mandatory emissions trading scheme for organisations spending over £500,000 a year on electricity. Those most likely to be affected are large retailers, banks, local and central government, large offices and universities.

The CRC aims to reduce energy use, and relies on half hourly metered electricity consumption data. The scheme will be based on data collected from 2008, so any organisation which may fall within the scheme should be collecting data now.

A CRC league table will show how well organisations are performing, and impose penalties for those that fail to cut energy usage.