

Making the most of FAN TECHNOLOGY with the

# FMA



**The Fan Manufacturers' Association**

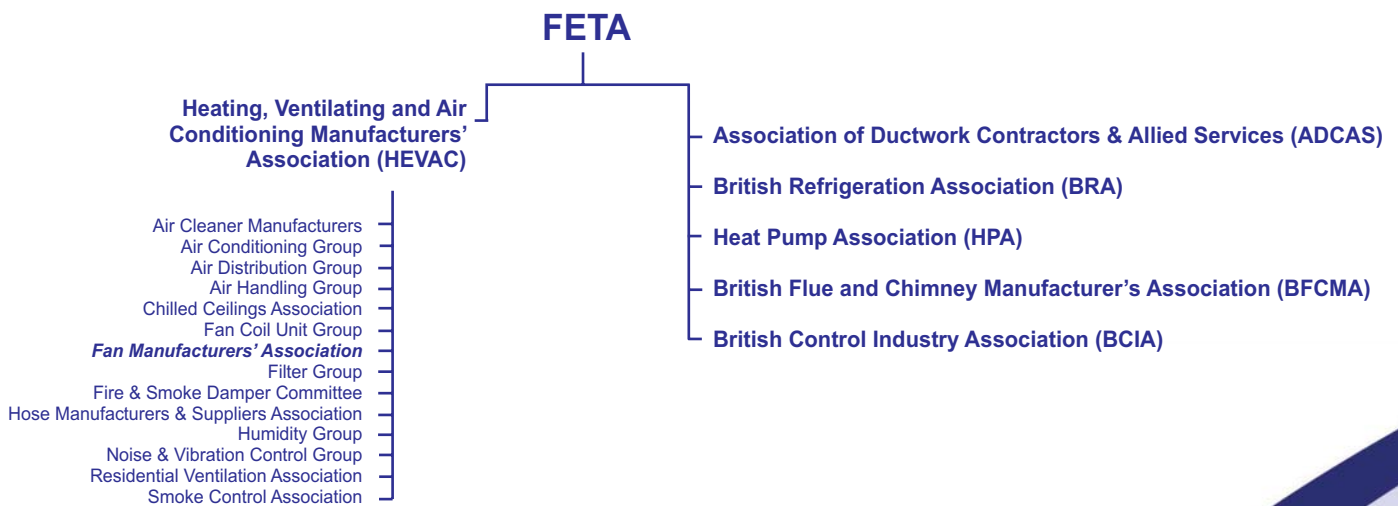
A group within the HEVAC Association

# What is the FMA?

The Fan Manufacturers' Association (FMA) is a group within the Heating, Ventilating and Air Conditioning Manufacturers' Association (HEVAC).

It is dedicated to professional excellence in fan engineering. The FMA reaches out to all other associations to build on its expertise, strengthening its market intelligence and increase its input to UK, European and global industry issues.

## Federation of Environmental Trades Association (FETA) Organisational Chart





## FMA - Making the difference

Industry today demands maximum reliability, value and service, so whether you are a consultant, specifier, installer or manufacturer - it pays to talk to the FMA or its members.

Harmonising and meeting global or national standards, training, links with leading trade associations and industry helping to develop export activity are all areas where the FMA's experience and knowledge are invaluable.

### *Some of the key benefits are:*

#### **For specifiers and installers:**

- Access to many training initiatives
- Confidence in manufacturers' commitment to standards and performance
- Quality assurance for users
- Access to FMA technical publications
- Comprehensive product selector guide

#### **For fan manufacturers:**

- A regular networking forum to debate technical and commercial matters
- Automatic access to an extensive library of technical commercial and marketing information
- Awareness of global issues affecting the fan industry and technology
- Membership provides direct links to other key industry associations and government
- Participation means members can help shape policy or standards that will affect the industry
- Fast track information on export opportunities through the well established Export Club
- Inclusion on internet and other FMA marketing initiatives
- Access to European studies/surveys related to the industry
- Company profile raised through lines with respected Associations



# Market drivers

UK and European legislation, directives and regulations impact on our industry, customers and organisations. The FMA maintains an active role in shaping the outcome for the benefit of its members. The greater the membership, the louder our voice is.

## Building regulations:

- Part F - Ventilation
- Part L - Conservation of fuel and power

## European Union (EU) Directives:

- ATEX
- Energy Performance of Buildings
- WEEE and RoHS
- Energy Using Products (EuP)

The above regulations and directives will all impact what we do, how we do it and how successful our businesses will be. No knowledge of these is delinquent, little knowledge is dangerous. Only a comprehensive understanding will allow the industry to adapt and survive.

Membership of the FMA gives you a say.



# Member Profiles

## ABB Ltd

Daresbury Park, Tel: 01925 741111  
Daresbury, Fax: 01925 741212  
Warrington, Email: [info@gb.abb.com](mailto:info@gb.abb.com)  
Cheshire WA4 4BT Web: [www.abb.com](http://www.abb.com)

Drives, motors, control systems, transformers, M.V. products, H.V. products, power systems and utility automation systems.

## Airflow Developments Ltd

Lancaster Road, Tel: 01494 525252  
Cressex Business Park, Fax: 01494 461073  
High Wycombe, Email: [info@airflow.co.uk](mailto:info@airflow.co.uk)  
Bucks HP12 3QP Web: [www.airflow.co.uk](http://www.airflow.co.uk)

Manufacturers of industrial fans and blowers, domestic ventilation and Airflow measuring instruments. Also distributors of extensive ranges of ventilation supplies.

## APMG Ltd

Mount Skip Lane, Tel: 0161 799 2200  
Little Hulton, Fax: 0161 799 2220  
Manchester, Email: [fans@apmg.co.uk](mailto:fans@apmg.co.uk)  
M38 9AL Web: [www.apmg.co.uk](http://www.apmg.co.uk)

Manufacturers of Durafan range of plastic constructed, corrosion resistant fume handling fans, gas scrubbers and industrial exhaust systems.

## Applied Energy Products Ltd (Xpelair)

Morley Way, Tel: 01733 456789  
Woodston, Fax: 01733 451412  
Peterborough, Email: [info@applied-energy.com](mailto:info@applied-energy.com)  
PE2 9JJ Web: [www.applied-energy.com](http://www.applied-energy.com)

Manufacturer of a wide range of ventilation fans, commercial fan heaters, heat recovery, air cooling & hygiene equipment. ISO9002 approved.

## B.O.B. Stevenson Ltd

Coleman Street, Tel: 01332 574112  
Derby, Fax: 01332 757286  
Derbyshire, Email: [sales@bobstevenson.co.uk](mailto:sales@bobstevenson.co.uk)  
DE24 8NL Web: [www.bobstevenson.co.uk](http://www.bobstevenson.co.uk)

ISO9001 manufacturer of centrifugal, axial, bifurcated and mixed flow fans for a variety of industrial applications from OEM to Offshore and Export. B.O.B. also undertake the repair, refurbishment and re-balancing of all fans and impeller types.

## Colt International Ltd

New Lane, Tel: 0239 245 1111  
Havant, Fax: 0139 245 4220  
Hampshire, Email: [info@coltgroup.com](mailto:info@coltgroup.com)  
PO9 2LY Web: [www.coltinfo.co.uk](http://www.coltinfo.co.uk)

Manufacture, installation and servicing of HVAC, smoke control and the Colt-Caloris water source heat pump systems.

## Domus Ventilation Ltd

Bearwalden House, Tel: 01799 540602  
Bearwalden Bus. Park, Fax: 01799 541545  
Royston Rd, Wendens Ambo, Email: [info@domusventilation.com](mailto:info@domusventilation.com)  
Saffron Walden, CB11 4JX Web: [www.domusventilation.com](http://www.domusventilation.com)

Domestic extract fan and ventilation ducting manufacturer.

## ebm-papst UK Ltd

Chelmsford Bus Park, Tel: 01245 468555  
Chelmsford, Fax: 01245 466336  
Essex, Email: [sales@uk.ebmpapst.com](mailto:sales@uk.ebmpapst.com)  
CM2 5EZ Web: [www.ebmpapst.co.uk](http://www.ebmpapst.co.uk)

The heating and cooling solutions provider, ebm-papst manufacture a complete range of axial, centrifugal, mixed flow and tangential fans and complete custom solutions integrating fan, motor, control, software and hardware. The extensive product range features AC, DC and EC motor technology and supporting drive and control systems.

## Elta Fans Ltd

17 Barnes Wallis Road, Tel: 01489 566500  
Segensworth East Ind. Est, Fax: 01489 566555  
Fareham, Email: [mailbox@eltafans.co.uk](mailto:mailbox@eltafans.co.uk)  
PO15 5ST Web: [www.eltafans.com](http://www.eltafans.com)

Manufacturers of axial flow fans and impellers, bifurcated, belt driven and propeller fans, together with centrifugal and mixed flow fan units for commercial, industrial and OEM use.

## EXHAUSTO Ltd

Unit 3 Lancaster Court, Tel: 01494 465166  
Coronation Road, Fax: 01494 465163  
Cressex Business Park, Email: [info@exhausto.co.uk](mailto:info@exhausto.co.uk)  
High Wycombe HP12 3TD Web: [www.exhausto.co.uk](http://www.exhausto.co.uk)

Chimney fans and controls for mechanical venting of flues and chimneys. Fans and controls for boiler room ventilation. Fans and controls for ventilation of commercial/industrial premises.

## Fan Systems Witt

Witt House, Tel: 01422 378131  
Brookwoods Ind. Estate, Fax: 01422 378672  
Burnwood Way, Holywell Green, Email: [sales@fansystems.co.uk](mailto:sales@fansystems.co.uk)  
Halifax, HX4 8BH Web: [www.fansystems.co.uk](http://www.fansystems.co.uk)

Design and manufacture of highly efficient industrial centrifugal and axial-flow fans, including maintenance and service support. The company also manufacture tunnel fans, acoustic products, anti-vibration mounts and motor cases.

## Fläkt Woods Ltd

Axial Way, Tel: 01206 222555  
Colchester, Fax: 01206 222777  
Essex, Email: [info@flaktwoods.com](mailto:info@flaktwoods.com)  
CO4 5ZD Web: [www.flaktwoods.com](http://www.flaktwoods.com)

Design and manufacture of air moving equipment for commercial and industrial applications, including maintenance and servicing support.

## Furness Fans Ltd

Scarth Road, Tel: 01229 835555  
Sowerby Woods Ind. Estate, Fax: 01229 870332  
Barrow-in-Furness, Email: [sales@furness-fans.co.uk](mailto:sales@furness-fans.co.uk)  
Cumbria, LA14 4RF Web: [www.furness-fans.co.uk](http://www.furness-fans.co.uk)

Furness Fans specialise in the manufacture of industrial fans, centrifugal fans and complete air movement systems including: extraction systems and fresh air supply systems. All our systems are specifically designed to cope with particular situations and problems, and it is important that the correct system is installed.

## Greenwood Air Management Ptc

Brookside Industrial Estate, Tel: 01903 771021  
Rustington, Fax: 01903 782398  
West Sussex, Email: [sales@greenwood.co.uk](mailto:sales@greenwood.co.uk)  
BN16 3LH Web: [www.greenwood.co.uk](http://www.greenwood.co.uk)

Design and manufacture extractor fans, heat recovery systems and window ventilators.

## Halifax Fan Ltd

Mistral Works, Unit 11, Tel: 01484 475123  
Brookfoot Business Park, Fax: 01484 475122  
Eiland Road, Email: [sales@halifax-fan.co.uk](mailto:sales@halifax-fan.co.uk)  
Brighouse, HD6 2SD Web: [www.halifax-fan.co.uk](http://www.halifax-fan.co.uk)

Manufacturers of industrial centrifugal fans.

## Helios Ventilation Systems Ltd

5 Crown Gate, Tel: 01206 228500  
Wyncolls Road, Fax: 01206 228501  
Severalls Industrial Park, Email: [sales@heliosfans.co.uk](mailto:sales@heliosfans.co.uk)  
Colchester, CO4 4HT Web: [www.heliosfans.co.uk](http://www.heliosfans.co.uk)

Manufacture of a wide range of fans where 'specials' include smoke spill and explosion proof are ex-stock.

## Howden Group

Old Govan Road, Tel: 0141 885 2890  
Renfrew, Fax: 0141 885 2468  
Renfrewshire, Email: [jhgt@howden.com](mailto:jhgt@howden.com)  
PA4 8XJ Web: [www.howden.com](http://www.howden.com)

Design, manufacture and service of mixed flow, axial and centrifugal fans.

## Kiloheat Fans

Enterprise Way, Tel: 01732 866000  
Edenbridge, Fax: 01732 866370  
Kent, Email: [sales@kiloheat.co.uk](mailto:sales@kiloheat.co.uk)  
TN8 6HF Web: [www.kiloheat.co.uk](http://www.kiloheat.co.uk)

Centrifugal and axial fans plus roof units and twinscroll toilet extract fans for the HVAC industry OEMs.

## London Fan Co. Ltd

75-81 Stirling Road, Tel: 0208 992 6923  
Acton, Fax: 0208 992 6928  
London, Email: [sales@londonfan.co.uk](mailto:sales@londonfan.co.uk)  
W3 8DJ Web: [www.londonfan.co.uk](http://www.londonfan.co.uk)

Designers and manufacturers of industrial and commercial fans and impellers.

## Multi-Wing UK Ltd

Unit 15, Dukes Close, Tel: 0116 260 1062  
Earls Way Industrial Estate, Fax: 0116 260 7736  
Thurmaston, Email: [sales@multi-wing.co.uk](mailto:sales@multi-wing.co.uk)  
Leicester, LE4 8EY Web: [www.multi-wing.co.uk](http://www.multi-wing.co.uk)

Manufacturers of axial fan impellers in aluminium and plastic materials.

## Nicotra UK Ltd

Unit D, Tel: 01709 780760  
Parkgate Business Park, Fax: 01709 780762  
Rotherham, Email: [info@nicotra.co.uk](mailto:info@nicotra.co.uk)  
S62 6JQ Web: [www.nicotra.co.uk](http://www.nicotra.co.uk)

International manufacturer of centrifugal fans, belt driven and direct drive for use in industrial and commercial ventilation and air conditioning systems, and of plate mounted axial fans.

## Nuaire Ltd

Western Industrial Estate, Tel: 02920 885911  
Caerphilly, Fax: 02920 887033  
Mid Glamorgan, Email: [info@nuaire.co.uk](mailto:info@nuaire.co.uk)  
CF38 1XH Web: [www.nuaire.co.uk](http://www.nuaire.co.uk)

Manufacturers and suppliers of ventilation, smoke ventilation and air handling equipment for all domestic, commercial and industrial applications.

## Soler & Palau Ltd

19-23 Betts Avenue, Tel: 01473 626277  
Martlesham Heath, Fax: 01473 610468  
Ipswich, Email: [sales@soler&palau.co.uk](mailto:sales@soler&palau.co.uk)  
Suffolk, IP5 3RH Web: [www.soler&palau.co.uk](http://www.soler&palau.co.uk)

The British subsidiary of the international Soler & Palau SA group of companies. Manufacturers and suppliers of axial and centrifugal fans to original equipment manufacturers along with one of the worlds most comprehensive range of products for international, residential, commercial and industrial ventilation applications.

## Systemair Ltd

Pharaoh House, Tel: 01634 735000  
Amolde Close, Fax: 01634 735001  
Medway City Estate, Email: [sales@systemair.co.uk](mailto:sales@systemair.co.uk)  
Rochester, ME2 4SP Web: [www.systemair.co.uk](http://www.systemair.co.uk)

Air handling units, axial and centrifugal fans & ancillaries, smoke fans, kitchen exhaust fans, explosive proof fans, air terminal devices and volume control products.

## Torin-Sifan Ltd

Greenbridge, Tel: 01793 524291  
Swindon, Fax: 01793 486570  
Wiltshire, Email: [sales@torin-sifan.com](mailto:sales@torin-sifan.com)  
SN3 3JB Web: [www.torin-sifan.com](http://www.torin-sifan.com)

Major supplier of fan units to original equipment manufacturers and full range of products for domestic, commercial and industrial applications.

## Vectaire Ltd

Lincoln Road, Tel: 01494 522333  
Cressex Business Park, Fax: 01494 522337  
High Wycombe, Email: [sales@vectaire.co.uk](mailto:sales@vectaire.co.uk)  
HP12 3RH Web: [www.vectaire.co.uk](http://www.vectaire.co.uk)

Manufacturer and supplier of ventilation, heat recovery and air handling equipment for the domestic, commercial and industrial market.

## Vent-Axia Ltd

Fleming Way, Tel: 01293 526062  
Crawley, Fax: 01293 612143  
West Sussex, Email: [info@vent-axia.com](mailto:info@vent-axia.com)  
RH10 9YX Web: [www.vent-axia.com](http://www.vent-axia.com)

Manufacturer of ventilation, heating and air conditioning products as well as a full range of products for the hygiene market.

## Victoria Fan & Engineering Supplies Ltd

Audley Street Works, Tel: 01457 835391  
Mossley, Fax: 01457 833378  
Lancashire, Email: [sales@victoriafans.co.uk](mailto:sales@victoriafans.co.uk)  
OL5 9HW Web: [www.victoriafans.co.uk](http://www.victoriafans.co.uk)

Manufacturer of industrial fans.

## Vortice Ltd

Beeches House, Tel: 01283 492949  
Eastern Avenue, Fax: 01283 544121  
Burton on Trent, Email: [sales@vortice.ltd.uk](mailto:sales@vortice.ltd.uk)  
DE13 0BB Web: [www.vortice.ltd.uk](http://www.vortice.ltd.uk)

Manufacturer of ventilation, heating, hygiene and air treatment products.

## Woodcock & Wilson Ltd

Airstream Works, Tel: 01484 462777  
Blackmoorfoot Road, Fax: 01484 462888  
Crosland Hill, Email: [sales@fanmanufacturers.com](mailto:sales@fanmanufacturers.com)  
Huddersfield, HD4 7AA Web: [www.fanmanufacturers.com](http://www.fanmanufacturers.com)

Manufacturer of a wide range of industrial fans. Products include centrifugal fans, axial fans, bifurcated fans and radial blade high pressure blowers. Woodcock & Wilson are assessed quality assured to ISO9001 and ATEX certified to manufacture fans for hazardous areas.

## Ziehl-Abegg UK LTD

Unit 1, Borham 5, Tel: 01245 449010  
Lonebarn Link, Fax: 01245 449011  
Springfield Business Park, Email: [info@ziehl-abegg.me.uk](mailto:info@ziehl-abegg.me.uk)  
Chelmsford CM2 5AR Web: [www.ziehl-abegg.me.uk](http://www.ziehl-abegg.me.uk)

The products offered include expansive ranges of axial, centrifugal, mixed flow and crossflow fans, plus electric drives, and controls for the electric motors offered. External rotor motors are used wherever they are appropriate. Plate fans, motorised impellers, cased and uncased centrifugal fans. These are some of the Ziehl-Abegg products with which customers may be familiar, but the product portfolio extends far beyond these recognisable items.

